

News Update

20/05/2026

VENTURA GLOBAL EXPANDS ITS PRESENCE IN THE UNITED KINGDOM

London, United Kingdom — *May 2026* — Following the establishment of its London representative office last year, Ventura Global (VG) is pleased to announce the further expansion of its UK presence with the appointment of **Carlo Walther** as Business Development UK. Carlo will strengthen VG's dedicated local support for vendors and customers across the United Kingdom, bringing the flexible financial solutions VG has successfully delivered across Europe since 2011 to one of the world's leading scientific research and innovation markets.

With more than 25 years in commercial leadership and business development across B2B and B2C sectors, Carlo has built strong commercial partnerships and scaled operations across multiple markets — consistently driving market entry and delivering revenue growth for all stakeholders. A native English speaker, proficient in Italian and Spanish, he brings strong international business acumen and excels at building trusted relationships at every level. Carlo can be reached at cwalther@venturaglobal.com, +44 7506 593789, or +44 (0) 20 3996 3353.

"I'm excited to bring Ventura Global's proven European experience to the UK — one of Europe's largest and most advanced scientific markets. With VG's 1,200+ contracts and strong manufacturer partnerships across Europe, we're well positioned to deliver real value. I'm looking forward to working with UK vendors and customers to enable innovation and sustainable growth."

— **Carlo Walther, Business Development UK, Ventura Global**

"We are delighted to welcome Carlo to the VG team. His extensive commercial experience and proven ability to build successful market entry strategies make him ideally suited to strengthen our presence in the UK. Carlo brings energy, curiosity, and a strong commitment to understanding customer needs — qualities that will be essential as we bring VG's value proposition to the UK's vibrant scientific and industrial community."

— **Gianni Fior, Managing Director, Ventura Global**

About VENTURA Global

Empowering laboratories to innovate today and grow sustainably tomorrow

At VENTURA Global, we combine financial expertise with a deep understanding of scientific advancement to deliver tailored leasing solutions that create lasting value for both our customers and stakeholders. By managing the entire process—from proposal through installation and acceptance — we ensure speed, transparency, and compliance at every step. Our flexible approach supports laboratories in accessing cutting-edge equipment, extending the life of existing assets, or acquiring certified pre-owned systems at attractive conditions. In doing so, VG not only strengthens our customers' ability to innovate today but also reinforces our long-term position as a trusted partner in advancing science with financial efficiency and sustainable growth.